# Mississippi River Parkway Commission

## **Marketing Committee Video Conference Call**

## **April 23, 2020 | 11 AM-12 PM**

# **NOTES**

### I. 2020 Marketing Plan

NO

- COVID-19 Messaging Update
  - Monitoring states' responses including safer at home orders and its messaging impact
  - o Wisconsin extending through 5/26
  - We need to account for varied state responses and its impact on travel to keep a consistent message for travelers
  - o AR:
    - Doing really well on curve
    - Doing more testing now though, so numbers will go up
    - Messaging: we had some issues with public because in the beginning we were saying go outside and enjoy state parks but then one of the state parks had the highest attendance ever
    - Not a mandatory stay at home
    - Governor is going to start looking at mandatory on 5/4
    - Has an economic recovery team including Secretary of Tourism
    - Hopefully, more answers next week
  - o IL:
- Mandatory stay at home till 4/30, sure governor will extend
- o KY:
  - 4/30 date
  - Governor likely to extend
  - One state park is set up as corona patients isolating area for those with nowhere to go.
  - Governor's looking at 14-day patterns and doesn't want anyone to open up anything before state is ready
  - Think may be closed to sept
- o LA:
  - Yesterday mandatory mask order for whenever outside
  - Numbers are pretty high throughout state
  - Governor afraid if we don't continue to social distance there will be resurgence around Christmas
  - A lot of state parks are triage areas
  - Marketing: working on plans and using past Katrina research, how block grants were used, tracking money closely

- Governor put together task force with tourism to talk about how federal funds can be spent. Received \$1.8 billion but not sure how funds can be used yet
- Monitoring legislation
- 4<sup>th</sup> and 5<sup>th</sup> bills are expected to go through
- Things are very complicated to follow
- Home stay until end of April, not sure if it will extend
- Governor has 3 phases to bring back to normal
- Lots of questions, not many answers, like for everyone

#### $\circ$ MN

- 5/4 extended stay at home
- Opened golf courses under conditions and standards
- State parks: visitor centers and person contact are closed but you can still access through online passes
- Today might get an announcement about schools
- Agencies have been doing different things
- Historical society decided to close their sites through 6/30 and furlough half their staff

#### o MS:

- Governor doesn't want us to only buy at Walmart so flower shops, clothing stores, lakes and beaches are open
- Supposed to shelter in place through end of week
- Expect to keep us closed through end of April
- Not heard anything about travel and tourism industry and when that will reopen

### • Reopening plans

- o Bedding issues with resorts, etc.
- Lots of discussion about ability to reopen, how do we message cleanliness/safety/sanitation precautions
- o Bring your own linens could be an option
- No particular announcements yet from state associations with types of recommendations/mandates/etc. for safety standards
- o WI: 3 phase reopening plans but not specific business levels yet
- o AR: At this point, Kim assumes tourism will not open quickly. Already in place is that only people to stay at hotels are essential workers.
  - Really worried about budget. Haven't had discussion on how to open back up.
  - We know smaller places will be looking to us for guidance, we don't know what it will be yet
- o US Travel Panel (MN reporting)
  - Mostly from Florida with President of US Travel
  - Messaging is going to have to be about safety
  - People are going to have to trust that where they are going is safe before making plans

- Many destination marketing organizations are taking it upon themselves to talk about how to open up safely
- Encouraging conversation about procedures undertaken to get ready to open back up
- Stress safety messages during this time
- Pivot message to be a trusted voice in terms of safe travel
- We might play a role in getting our ideas from interpretive centers and being the conduit for conversation on how to open back up
- Effigy mounds were open, and not prepared. Not only will people travel, but people will travel to places that have not had this traffic before.
- o It doesn't appear that there are a lot of steps on hotel side, on restaurant side, it will be takeout/delivery for a while
  - There will be people who will travel regardless of safety
  - Safety standards 2 months ago are not safety standards today
  - People are travelling in RVs and second homes right now
  - Hotels will have a tough time for a while
  - Still getting hotel cancellations through July
  - A lot of people want to get out of the house, but are afraid they are taking safety seriously, but other people are not
  - Still seeing people no gloves, no facemask, no social distancing
- o IA:
  - Postponed ads
  - All in the same boat
  - Not looking to encourage travel until further guidance
- NO messaging
  - Showcasing natural beauty
  - Seeing some park overcrowding, making a conscious effort to try to not talk about interpretive centers
  - Maintaining scenery and relaxation content
  - If our posts are getting people driving, I feel less concerned
  - If they are getting people to places, they shouldn't be, we want to be more careful
- Interpretive Centers (ICs) Campaign
  - Started creating a database for reaching out to ICs
  - Not getting much response from
  - o Most ask to check back in a couple of weeks
  - o MS: Delta Blues Museum had to furlough 8/12 workers
    - Taking turns going into museum to fill online orders
    - Trying to work on virtual tours of museum
    - Launching this week about Muddy Waters
  - o IA: Sawmill Museum
    - A lot of interpretive centers required to be closed
    - Lost revenue from end of school year field trips
    - Overall, we feel like we're not ready to interact with people

- A lot doing different things on Facebook
- 2<sup>nd</sup> week of March, we were getting from tourism, seeing a lot of in state travel, road tripping, there was a lot of encouragement, but now that message has changed since we don't know when we'll be back on track
- When ICs can provide us with things, we will share.
- o ICs are currently working on their own content and engagement plans and we can share when they are ready
- o NO announcing an interpretive center roundtable 5/6 at 3pm.
  - Provide opportunity for centers to opening talk
  - Registration based
  - Send through our email service so we can see who we're reaching
- o AR at home:
  - Puzzles
  - Bingo
  - Zoom backgrounds
  - Virtual tours
  - Trying to do as much online as we can
- Summer Flavors Campaign: on hold
- Drive the Great River Road Month: still planning for September
- GRR Travel Guide: on hold
- II. All American Road Applications

NO

- AR updating Corridor Management Plan, turned in by early next week
- States again thank LA for guidance
- III. Mississippi River Country Update

NO

- MRC board met and voted to update fulfillment materials and website for Japanese market and for use in Canada
- Keep messaging to Japan market but focus on Canada
- Educating Japan market but looking at Canada for more immediate travel
- Looking at closer stays and non-flight travel is a better focus than bringing in international travel, so Canada is a better fit
- Better way to promote Great River Road with Canada—and they are interested
- IV. State Reports

All states on Call

- Reports given above
- V. Toolkit Reminder

NO

- VI. Set next meeting date: May 21st @ 11am
- VII. No other business